Better benefits. Total transparency. **EHIR approved.** 



### This changes everything.

As an EHIR-member company with thousands of employees, the insurance game has changed. BeneRe is revolutionizing supplemental benefit programs with better benefits and total transparency, including:

- Accident
- Critical Illness
- Hospital Indemnity

### **The Challenge**

When it comes to supplemental insurance coverages, many organizations experience:

- Reduced employee engagement due to unclear coverage value propositions
- Low claims ratios because of high expenses and unaffordable coverage options
- Little to no transparency for employers regarding claims and expenses making fiduciary stewardship difficult

60%

of adults with health care debt say they or their household have had to reduce spending on basic necessities to pay down debt Source: KFF Health Care Debt Survey, June 16,2022 57%

of Americans do not have enough money to cover a \$1,000 emergency expense Source: Bankrate Survey, May 19-22, 2023 666<sup>%</sup>

100

by medical expenses, making this the leading cause of bankruptcy

Source: American Journal of Public Health, March, 2019



## **BeneRē: The Game-Changing Difference**

The BeneRe group captive model offers benefits that include:

- Better coverage, lower premiums that allow employees to get greater coverage for less
- Full transparency regarding claims and expenses and with clearly identifiable value
- No risk or extra costs for employers to participate
- Potential year-end dividends to be invested in additional employee benefits programs



average employe cost decrease



crease in paid claims

**100%** employees receive better

plan designs + lower costs\*







# EHIR Membership Advantages

- As an EHIR member company, you have access to exclusive BeneRe benefits including a:
- Proven EHIR-vetted captive insurance model, only offered after careful consideration
- Preferred pool and an EHIR-negotiated cost structure that brings even greater value to the BeneRe model
- Revolutionary insurance plans, structured favorably for employees
- Highly transparent coverage options that allow employers to see how premiums are allocated

## How BeneRē Works:



# **Traditional Model vs. Captive Model**

Employees typically receive a 15% cost savings with greatly enhanced protection for Accident, Critical Illness and Hospital Indemnity through a highly respected insurance carrier.

Traditional			BeneRē		
Premium		\$5,000,000		\$4,250,000	Lower premium
Carrier	50%	\$2,500,000	<b>26</b> %	\$1,105,000	Lower insurance overhead
Commission	25%	\$1,250,000	0%	\$0	Lower overall cost
Claims	25%	\$1,250,000	<b>74</b> %	\$3,145,000	More money for claims

(based on 50,000 employees)

Any unused claims are returned to employer for employee health programs.



#### We're A Captive Audience

Ready to learn more about the BeneRe difference? **Contact us now to schedule a 30-minute one-on-one session.** And discover how BeneRe changes everything.